



For Immediate Release

**Michael Saunders
& Company**
Licensed Real Estate Broker

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MICHAEL SAUNDERS & COMPANY ANNOUNCES TOP PERFORMING AGENTS AND TEAMS FOR 2011

COMPANY FINISHES THE YEAR WITH \$1.52 BILLION IN SALES

SARASOTA, Florida — Michael Saunders & Company is proud to announce its top performing individual agents and teams for 2011.

Company-wide, **Linda Dickinson** was the top producing individual agent for her eighth consecutive year. **Kim & Michael Ogilvie** were the company's top-producing team in 2011, for their second consecutive year and fourth time overall.

For their exceptional production on behalf of the company's Ritz-Carlton office, **Joan Dickinson** and **Beth Afflebach** were named the company's "Top Specialty Team" of the year.

The company finished 2011 with \$1.52 billion in total sales volume, an increase of 6% over 2010. Unit sales for the year were up by 12.8% over 2010.

The top-producing individual agents for each of the company's Sarasota, Manatee and Charlotte County sales offices were **Deborah Beacham** (Longboat Key South/Mid-Longboat Key), **Linda Driggs** (Main Street), **Linda Dickinson** (Palmer Ranch), **Jenna Carver** (Siesta Key), **Tammy Garner** (St. Armands Circle I), **Larry Ziegler** (St. Armands Circle II), **Deborah Angelo O'Mara** (Lakewood Ranch), **Kathy Valente** (Bradenton West), **Adam Cufaro** (IMG Academies), **Martha Pike** (Venice), **Helene Johnston** (Plantation), **Maryann Casey** (Englewood), **Kaley Lewis** (Punta Gorda/Burnt Store), **Carol Stewart** (Boca Grande) and **Susan Goldstein** (The Commercial Division).

The top-producing teams for 2011 were **Ian Addy & Gail Wittig** (Longboat Key South/Mid-Longboat Key), **Kim & Michael Ogilvie** (Main Street), **Joan Dickinson & Beth Afflebach** (The Ritz-Carlton), **Betty Mullinnix & Stephen Abbe** (Palmer Ranch), **Tom Cail & Jason Grande** (Siesta Key), **Ann Martin & Joanna Benante** (St. Armands Circle I), **Howie & Robyn Drourr** (Lakewood Ranch), **Jo-Anne Sckowska & Nell Taylor** (Venice), **Bambi & Ford Utton** (Plantation), **Debi Benson & Marci Storey** (Englewood), **The Calenda-Parr Team** (Punta Gorda/Burnt Store) and **DeLieto & Associates** (The Commercial Division).

Cited for outstanding performance in 2011 were **Maureen Horn, Michael Moulton, Hannerle Moore, Sylvia Zimmerman, Tom Delany, Terri Derr, Klaus Lang, Saint Cacchiotti, Audrey & Jill Singer, Susan & Jon Fox, Richard Perlman, Sandy & Jim Layfield** and **Mike Nink** of the Longboat Key South office; **Linda A. Page, Melba Jimenez, Bibi-Ann Allard, Janis Collier, Pam Charron, Matt Cannon, Jim Jablonski, Dana Cook-Westmark & Donald**

Geikie and Nora Johnson & Denise Mattmuller of the Main Street office, and **Kelly Quigley** of the Palmer Ranch office.

Also singled-out for outstanding performance were **Drew Russell, Lenore Treiman, Stephanie Bugatti** and **Sara Leicht** (Palmer Ranch), **Karen Chandler, Adam Chicoine**, and the teams of **Judith Greene & Tara Lamb** and **Alix Wexler & Paul Romley** (Siesta Key), **Jenifer Schwell** (St. Armands Circle I), **Doug Parks** and **Leonard Giarrano** (St. Armands Circle II), **Kym Paxton, Debbie Vogler, Deborah Capobianco** and **Dana Preston** (Bradenton West), **Christine Mazur, Mary Pat Pihl, Stephen Strong** and **Joseph Foster** (Lakewood Ranch), the teams of **Eric Massey & Sarah Lancaster** and **John Weiss III & Heather Schouten** (Commercial), **Beverly Weltzien** and the team of **Maryanne Kurtz & Daniel Olson** (Venice), **Susan Booker** and **Scott Johnston** (Plantation), **Pamela Neer, Elizabeth Burr** and **Joni McLendon** (Englewood), **Sheila Meeks** and **Karen Williamson** (Punta Gorda) and **Kevin Hyde** (Boca Grande).

ABOUT MICHAEL SAUNDERS & COMPANY:

Now in its fourth decade of service to Southwest Florida, Michael Saunders & Company has grown from a single small office into a network of 24 full-service offices—with more than 550 professionally trained associates and 150 staff members. Powerful world-wide affiliations—including *Christie's International Real Estate, Leading Real Estate Companies of the World, Luxury Portfolio International* and *Mayfair International Realty* extend the company's message to qualified buyers globally, ensuring the broadest possible exposure for our properties.

Michael Saunders & Company is ranked as the 75th largest brokerage in dollar volume in the latest *Real Trends 500 Survey* of the 500 largest brokerages in the U.S.; and is included among the 35 most influential Realtors in luxury real estate.

For more information about Michael Saunders & Company, please call 1-888-552-5228 or visit us on the Web at MichaelSaunders.com.

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